

COLOMBIA INVESTMENT ROADSHOW



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The Colombia Investment Roadshow is a business platform created in the UK in 2018, which aims at promoting and attracting Foreign Direct Investment into Colombia, as well as creating business opportunities for UK and other global companies in Colombia.

The 3rd version of the Colombia Investment Roadshow in 2020, brings together a portfolio of opportunities for British and European investors as well as UK product and services providers in the infrastructure, energy and technology sectors, among others, and provides the possibility to join a series of e-conferences about trending topics such as:

- Colombia's prospects for economic recovery and opportunities for Foreign Direct Investment.
- Infrastructure and energy as key economic sectors for economic recovery.
- Colombia as a major player in the shifts of Global Supply Chains.
- Updates on the key Colombia - UK trade and investment facilitation tools.

EVENT ALLIES





COLOMBIAN INFRASTRUCTURE PROJECTS



Company Name: National Infrastructure Agency (ANI)
Sponsors: ODINSA and Conecta Caribe

Project Name: Cartagena de indias
Airport citadel

CONTACT PERSON : Diana Cardona



Project information

Seeks to design, build, manage and operate a new airport infrastructure in the capital of the Bolívar department.

Name person responsible for investmen pitch

Diana Cardona

Project Location: Cartagena

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
987,6 million

Project Stage: Feasibility study

Use Of Funds: CAPEX → USD 987,6 MN
OPEX → USD 1.349,5 MN



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES ☐ NO ☒

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES ☐ NO ☒

3. Does The Project Contemplates Environmental Impact Analysis

YES ☐ NO ☒



Other comments about the project

PPP – Private initiative , Consultations on operational feasibility and convenience to Aerocivil, Start of Approval: Dec – 20
Third parties expressions of interest: Aug-Sep 2020, Selection Process: Oct-Mar 2021, Award: May 2021



Company Name: Consorcio Iceacsa - Bonus

Project Name: BUGA – BUENAVENTURA Highway

CONTACT PERSON: Diana Cardona



Project information

Infrastructure Project located in Buga- Loboguerrero-Buenaventura, Colombia.
Pre-construction Term: 1 year. Construction Term: 5 years

Name person responsible for investment

DIANA CARDONA (ANI)

Project Location: Buga, Colombia – Buenaventura, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



investment

Required Investment (USD):
825,2 million

Project Stage: In process
of structuring

Use of funds:
CAPEX: 825,2 MN
OPEX: 534,4 MN



Additional Information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project YES ☐ NO ☒
2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef) YES ☐ NO ☒
3. Does The Project Contemplates Environmental Impact Analysis YES ☐ NO ☐



Other comments about the project

Type of project: PPT without public resources. **Current situation:** It is pending to make 6 previous consultations. Lack of geotechnical studies in the village of Loboguerrero. Preliminary consultations and geotechnical studies will begin once the Covid-19 emergency has passed. **Relevant dates:** Previous consultations – Sep 20, Complete technical structure – Sep 20, Complete legal and financial structuring – Oct 20, Start of approvals – Oct 20.



Company Name: Cormagdalena

Project Name: Recover the Navigability of the Magdalena River

CONTACT PERSON : Diana Cardona



Project information

Execution of construction works, canalization and dredging of 900km of navigable canal of the Magdalena River, as well as maintenance, equipment and provision of other operational and navigation services.

Name person responsible for investmen pitch

Diana Cardona

Project location:

Magdalena, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
700 million

Project Stage :technical, social and environmental specifications review, in order to finalize the structuring phase.

Use Of Funds: CAPEX USD 198,6
OPEX USD 268,1



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project YES ☐ NO ☒
2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef) YES ☐ NO ☒
3. Does The Project Contemplates Environmental Impact Analysis YES ☐ NO ☒



Other comments about the project

The prequalification process was opened on October 31, 2019.



Company Name: Consorcio Estructurar
2017

Project Name: Ruta del Sol 2 Highway (Pto. Salgar- Barrancabermeja)

CONTACT PERSON: DIANA CARDONA (ANI)



Project information

Infrastructure Project located in Santander, Colombia. Pre-construction term: 1 year, construction term: 4 years, concession term: 25 years.

Name person responsible for investmen pitch

DIANA CARDONA

Project Location: Santander, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
662,9 million

Project Stage: Technical, financial and
legal structuring

Use Of Funds:
CAPEX: 662,9 MN
OPEX: 544,5 MN



Additional Information:

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project YES ☐ NO ☒
2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef) YES ☐ NO ☒
3. Does The Project Contemplates Environmental Impact Analysis YES ☒ NO ☐



Other comments about the project

Type of project: PPT with public resources. **Current situation:** Finishing structuring to start the procedures with other entities.
Relevant dates: Start of approvals: - May 20,, end of approvals – Oct 20.



Company Name: ANI – FA - Cormagdalena

Project Name: PPP Dique Canal

Contact Person : Diana Cardona



Project information

Origin and destination lenght: 117 km. Navigable Canal Width: 52-60 m. Construction term: 51 months.

Name person responsible for investmen pitch

Diana Cardona

Project Location:

Calamar - Barranquilla

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
659,5 Million

Project stage

Update CAPEX and OPEX investment values. Search of financing mechanisms for the project.

Use Of Funds: CAPEX USD 659,5
OPEX USD 229,7



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES ☐ NO ☒

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES ☐ NO ☒

3. Does The Project Contemplates Environmental Impact Analysis

YES ☐ NO ☒



Other comments about the project

The prequalification process was opened on May, 2020.



Company Name: Consorcio Estructurar
2017

Project Name: Ruta del Sol 2 Highway (Barranca – San roque)

CONTACT PERSON: DIANA CARDONA (ANI)



Project information

Infrastructure Project located in Antioquia, Colombia - Santander, Colombia. Pre-construction term: 1 year, construction term: 4 years, concession term: 25 years.

Name Person Responsible For Investmen Pitch

DIANA CARDONA (ANI)

Project Location: Antioquia, Colombia - Santander, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):

551,3 million

Project Stage: Technical, financial and
legal structuring

Use Of Funds:

CAPEX: 51,3 MN
OPEX: 615,6 MN



Additional information:

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project YES ☐ NO ☒
2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef) YES ☐ NO ☒
3. Does The Project Contemplates Environmental Impact Analysis YES ☒ NO ☐



Other comments about the project

Type of project: PPT with public resources. **Current situation:** Finishing structuring to start the procedures with other entities. **Relevant dates:** Start of approvals: - May 20,, end of approvals – Oct 20.



Company Name: National Infrastructure Agency (ANI)

Project Name: North Access II

CONTACT PERSON : Diana Cardona



Project information

Design, studies, operation, environmental, social and land management plus rehabilitation in "Autopista Norte (Street 182 – Street 245)" one of the main corridor to Access Bogota city.

Name person responsible for investmen pitch

Diana Cardona

Project Location: Bogota

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
448,5 million

Project Stage: Technical structuration

Use Of Funds: CAPEX → USD 448,5 MN
OPEX → USD 173,2 MN



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES ☐ NO ☒

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES ☐ NO ☒

3. Does The Project Contemplates Environmental Impact Analysis

YES ☐ NO ☒



Other comments about the project

PPP without public resources , Finishing structuring, to start the procedures with other entities.
MHCP1 Approval* may-20, End of Approvals3 oct-20



Company Name: FDN – ANI

Project Name: Railway – La Dorada - Chiriguana

CONTACT PERSON : Diana Cardona



Project information

Rail Profi 90 Lb/Yd

100% long welded bars, Concrete sleeper, Replacement of sleepers, Alignment and leveling, Bridge reinforcement, Signaling and control

Name person responsible for investment pitch

Diana Cardona

Project Location:

La Dorada - Chiriguana

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
365,6 million

Project stage

End of structuring process: July 2020

Awarding Process: February 2021

Use of funds: CAPEX USD 365,6
OPEX USD 776,9



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES ☐ NO ☒

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES ☐ NO ☒

3. Does The Project Contemplates Environmental Impact Analysis

YES ☐ NO ☒



OTHER COMMENTS ABOUT THE PROJECT

End of structuring process: July 2020



COMPANY NAME: IDU (Urban development Institute in Bogota)

PROJECT NAME: ALO SUR

CONTACT PERSON : Diana Cardona



PROJECT INFORMATION

Construction of urban speedway of 19.5km (approx.), 4 lines, BTR system and bike exclusive lines to facilitate the transit within the city of Bogota. Additionally, complementary civil works: phase I new line of 8km and phase 2: rehabilitation of 11.5Km

Name person responsible for investmen pitch
Diana Cardona

Project Location:
Bogota, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

REQUIRED INVESTMENT (USD):
335 million

PROJECT STAGE
Reviewing final feasibility documents for the tender .

USE OF FUNDS: CAPEX USD 224,7
OPEX USD 137,5



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project YES ☐ NO ☒
2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef) YES ☐ NO ☒
3. Does The Project Contemplates Environmental Impact Analysis YES ☐ NO ☒



Other comments about the project

Approved. Beginning of the approval process at the MHCP. 7 April.



Company Name: National Infrastructure Agency (ANI)
Sponsors: AENA/ Corficolombiana

Project Name: Southwest Airports

CONTACT PERSON : Diana Cardona



Project information

Renovation, expansion, operation, maintenance and reversal of 5 airports in southwestern Colombia (Cali, Neiva and Buenaventura)

Name Person Responsible For Investment Pitch

Diana Cardona

Project Location: Palmira, Neiva and Buenaventura

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
304.4 Million

Project Stage: Feasibility analysis

Use Of Funds: CAPEX → USD 304,4 MN
OPEX → USD 676,4 MN



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES ☐ NO ☒

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES ☐ NO ☒

3. Does The Project Contemplates Environmental Impact Analysis

YES ☐ NO ☒



Other comments about the project

PPP Private initiative with public resources
Pending protocolization 2 previous consultations Buenaventura Airport
Start of Approval: Jul - 20



Company Name: Sociedad Aeroportuaria de la Costa S.A. - **Project Name:** Cartagena Airport "Rafael Nuñez"
SACSA S.A. – AENA - Corficolombiana

CONTACT PERSON : Diana Cardona



Project information

Structuring, design, construction and supply of the Rafael Núñez international airport in Cartagena, intervention, operation and maintenance of all the airport infrastructure.

Name person responsible for investmen pitch

Diana Cardona

Project Location: Cartagena

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
159.7 million

Project Stage: Feasibility study

Use Of Funds: CAPEX → USD 159.7 MN
OPEX → USD 215.8 MN



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES ☐ NO ☒

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES ☐ NO ☒

3. Does The Project Contemplates Environmental Impact Analysis

YES ☐ NO ☒



Other comments about the project

PPP – Private initiative without public resources, Project settled at MHCP: 16 April , Start of Approval: apr – 20
Project award: Oct 20



Company name: Coolture Investments

Project name: ADN San Felipe

Contact person: Juan Diego Ortiz



Project information

Strategic national interest project for the urban regeneration of a neighbourhood through creative class and industries fostering aligned the orange economy policy.

Name person responsible for investment pitch:

Juan Diego Ortiz and Camilo Zea

Project location:

Bogotá, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☒ Other: (please specify): urban renewal special district



Investment

Required investment (USD):

1.25 billion

Project stage

- A) Land bank
B) Development

Use of funds

Land bank: USD 250K
Development: USD 1 billion



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☐ No ☒
3. Does the project contemplates environmental impact analysis? Yes ☒ No ☐



Other comments about the project

The project is the first to achieve the status of "strategic national interest project" of its kind in history. It has to be developed under the president's prioritization of the "orange economy" or creative and cultural industries. It's aim is to revitalize an area of the city into a special live, work and play district for the new creative, technological and smart economy.



Company Name: Financiera de Desarrollo Nacional(FDN)

Project Name: Light Train 80th Avenue- Medellín

CONTACT PERSON : Juan Camilo Pantoja

EMAIL: jpantoja@fdn.com.co



Project information

At level light train construction of 13.25 km long and 17 stations (1 underground) over 80th Avenue in Medellín. The project will be integrated with metro line B and the 30th street BRT.

PROJECT LOCATION: 80th Avenue - Medellín, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

REQUIRED INVESTMENT (USD):
around 650.000.000

PROJECT STAGE: technical feasibility of the Project is ready. Legal and financial studies are planned to start in 2 months. Procurement process will start by the end of 2020 or starting 2021

USE OF FUNDS:
Design, build and rolling stock acquisition



Additional information

1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES ☒ NO ☐

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES ☒ NO ☐

3. Does The Project Contemplates Environmental Impact Analysis

YES ☒ NO ☐



OTHER COMMENTS ABOUT THE PROJECT

Medellín's Metro Company has decided that the project will be carried out as a public work. Administration, operation and maintenance will be done by the Metro Company, as the general public transport operator of the city (2 metro lines, 1 Tram, 2 BRT lines and 5 cable car lines)



Company name : ALCALDÍA DE MEDELLÍN

Project name : RED NEUTRA- Aburrá Valley Broadband

Contact person: Pablo Andres Rojas Cubides



Project Information

Broadband Network for closing gaps in Internet access. Deploying the required infrastructure in Medellín to guarantee connectivity and high-speed internet and decrease social inequity, allow the development of innovative projects based on fourth industrial revolution technologies, promote data-based decision-making and open transparent and participatory government.

Name of the person responsible for investment pitch
Pablo Andres Rojas Cubides

Project Location: Medellín , Colombia

Sector

Energy ☐ Infrastructure ☐ Technology ☒ Agribusiness ☐ OIL & GAS ☐ OTHER: (Please specify)



Investment

Required Investment (USD):
1.1 bn

Project stage : Pre – feasibility
Analysis

Use of funds
IT infrastructure



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplate environmental impact analysis YES ☒ NO ☐



Other comments about the project

Due to burdensome price structures and supply-side constraints, few businesses, institutions and residents can't currently access fixed internet services in Medellín. Residents and businesses with fixed internet are largely served by copper cables that can only support download speeds under 200 MBps. A high-speed broadband network is needed to unlock access to critical technologies, essential to business growth, skilled workforce and to position Valley of Aburrá as a regional center for the Fourth Industrial Revolution. This is even more relevant now for economic reactivation after Covid-19. There is an opportunity to connect over 1.3 million residential and business users, from which 1 million has no fixed internet today.

 **Company Name:** PPP Agency (Mayor's Office of Medellin) **Project Name:** Atanasio Girardot Sports Complex

Contact person : Juan Manuel Mejía Salazar

 **Project information**

Design-Build-Finance-Operate-Maintain (DBFOM), Establishing commercial strategies to finance structural and functional improvements to the Atanasio Girardot sports complex, in order to turn it into a sporting, cultural and entertainment arena of international status.

Name person responsible for investmen pitch

Juan Manuel Mejia

Project Location:

Atanasio Girardot Sports Complex is located in Medellín, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



INVESTMENT

Required Investment (USD):
CAPEX \$117,813,937

Project stage : Pre-feasibility studies completed

Use of funds: Design-Build/Rehabilitate-Finance-Operate-Maintain (DBRFOM) of Infrastructure



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☒ NO ☐



Other comments about the project

Benefits of the project: • More than 8000 people benefited, • Greater cultural, recreational or entertainment vocation. • Greater economic development in the area. • Better areas of recreation and healthy fun. • A nice place to share with the family. • Greater income for the Municipality.



Company name : ALCALDÍA DE MEDELLÍN

PROJECT NAME: CEDEZOS Software Valley Centers

Contact person: Pablo Andres Rojas Cubides



Project Information

These city spaces are designed for promoting the creation of technology-based ventures and companies, as well as accelerating BPO business models in the territories. It will strengthen public and private Spin-offs, creating "Red Futuro" a network to connect human skills with companies and institutions.

Name of the person responsible for investmen pitch
Pablo Andres Rojas Cubides

Project Location: Medellin , Colombia

Sector

Energy ☐ Infrastructure ☐ Technology ☒ Agribusiness ☐ OIL & GAS ☐ OTHER: (Please specify)



Investment

Required Investment (USD):
105.000.000

Project stage: Planning

Use of funds: It Infrastructure, innovation, formation, networking,



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☒ NO ☐



Other comments about the project

This project will contribute to the consolidation of Science, Technology and Innovation Systems in the municipality and will allow companies in the city to specialize and contribute to a successful economic recovery after COVID-19. This is an opportunity to accelerate changes and unleash transformations to reactivate, modernize and transform the economy of Medellín. Our main goals are : New Job Vacancies focused in STI: 27.000; STI entrepreneurship: 3150; Companies that improved their productivity through adoption of digital technologies: 888; People trained in Job Skill for industries 4.0; People trained in English: 100.000



Company name: Di Desarrollo Inmobiliario

Project name: Element

Contact person: Mateo Berrio



Project information

This is a land of 6 hectares which has been designated for development of social interest housing. It has the potential to build 3.600 housing units. Located in the "development triangle" in Cartagena, near its massive transportation system.

Name person responsible for investment pitch:

Mateo Berrio

Project location:

Cartagena, Bolívar.

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ Other: (please specify)



Investment:

Required investment (USD):
75.000.000

Project stage:
Structuring

Use of funds:
Construction and urbanism



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☒ No ☐
3. Does the project contemplates environmental impact analysis? Yes ☒ No ☐



Other comments about the project

Project with a social interest, housing in Colombia are supported by subsidies form the national government, local authorities and family wealth fare fund allowing people with lower incomes to affordable housing. In addition, throw these kind of projects, the government is looking to boost the construction industry because it has suffered a significant downturn over the last few years.



Company name: Di desarrollo Inmobiliario

Project name: San Miguel

Contact person: Mateo Berrio



Project information

Project/ company description:

This is a social interest housing project of 2200 housing unit completely structured project. We need financial backing to start the project.

Name person responsible for investment pitch:

Mateo Berrio

Project location:

Caldas, Antioquia.

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ OTHER: (please specify)



Investment

Required investment (USD):
70.000.000

Project stage:
Presales

Use of funds:
Construction



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☒ No ☐
3. Does the project contemplates environmental impact analysis? Yes ☒ No ☐



Other comments about the project

Projects social interest housing in Colombia are supported by subsidies from the national government, local authorities and family wealth fund, allowing people with lower incomes to affordable housing. In addition, the government is looking to boost the construction industry which has suffered a significant downturn over the last few years.



Company name: Gobernación de Risaralda

Project name: Plataforma logística del Eje Cafetero

Contact person: Javier Monsalve Castro



Project information

Project/ company description: construction of "Plataforma Logística del Eje Cafetero", whose objective is to promote intermodally in transport, facilitate trade, promote human capital and promote value-added processes in logistics in the industry and agriculture sectors.

Name person responsible for investment:

Risaralda's Government

Project location:

The project will be located at the east of the urban area of the municipality of la Virginia, Risaralda's department (Colombia)

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ Other: (please specify)



Investment

Required investment (USD):
60.547.000

Project stage:
1 "construction"

Use of funds: Construction of "Plataforma logística del Eje Cafetero"



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☐ No ☒
3. Does the project contemplates environmental impact analysis? Yes ☒ No ☐



Other comments about the project



Company name: Inversores Bermont

Project name: Clinica Centenario

Contact person: Mateo Berrio



Project information

Project/ company description: Clínica Centenario is the first project in Quindío for a fourth-level clinic. It has the backing of local authority and has generated interest with several international health operators. The land it's owned by the company who have also commissioned the design. We need financial backing to start the project.

Name person responsible for investment pitch:

Mateo Berrio

Project location:

Armenia, Quindío.

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ Other: (please specify)



Investment

Required investment (USD):
50.000.000

Project stage:
Structuring

Use of funds:
Construction



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☒ No ☐
3. Does the project contemplates environmental impact analysis? Yes ☒ No ☐



Other comments about the project



Company Name: ALCALDIA DE MEDELLÍN

Project Name: Medellin Prison

Contact Person : Juan Manuel Mejía Salazar



Project information

Design-Build-Finance-Operate-Maintain (DBFOM) a prison for deprived of freedom people. A new space that allows the integral re-socialization of inmates and provide solutions to the serious prison problems currently facing the city.

Name person responsible for investment
Juan Manuel Mejia

Project Location:
San Cristóbal – Medellín

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
CAPEX: USD 39 MILLION

Project Stage: Feasibility studies
completed

Use of funds: Design-Build/Rehabilitate-
Finance-Operate-Maintain (DBRFOM) of
Infrastructure



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☒ NO ☐



Other comments about the project

Some Benefits of the project:

The project will help reduce overcrowding in prisons, achieve effective re-socialization, generate job opportunities, and adequate spaces for 2200 prisoner. The contract is expected to be awarded in 2021 and construction to begin in 2022



Company name: Gobernación de Norte de Santander

Project name: Inbarí, Innovation and Productivity (R&D) Center

Contact person: Julián Camilo Rodríguez Artunduaga



Project information

Inbarí Center offers a wide portfolio of services including competitive intelligence, interactive science spaces, think-tank labs, co-working and entrepreneurship offices, applied science laboratories, cultural and creative industry spaces, own consulting methodologies and advices on according to demand, consolidating the triad of private enterprise, academy, society and state. This center will strengthen all productive sectors, small-medium-large-sized enterprises, clusters, startups and spin offs

Name person responsible for investmen pitch:

Julián Camilo Rodríguez Artunduaga

Project location:

Cúcuta, Norte de Santander, Colombia

Sector

Energy ☐ Infrastructure ☐ Technology ☐ Agribusiness ☒ Oil & gas ☐ Other: BPO,KPO,ITO, Agritech, shared service centers



Investment

Required investment (USD):
22.500.000

Project stage:
Feasibility

Use of funds:
Bulding construction, equipment and recruitment of work team.



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☐ No ☐
3. Does the project contemplates environmental impact analysis? Yes ☐ No ☐



Other comments about the project

it will work on topics that contribute to accomplishing the sustainable development goals, taking into account the strengths of bio-economics, circular economy and environmental sustainability. With all this, it will bring short, medium and long-term results to the regional, national and border innovation, as well as competitiveness system with 5 laboratories (microbiology- biology, bioprospecting and biomass growth, human molecular biology, molecular agricultural and environmental biology, physicochemical of agro-industry products and bioactive compounds). Finally, it would be generating around 2500 direct and indirect jobs in the execution phase of the project.



Company Name: Alcaldía de Medellín

Project Name: North to south bike path

Contact person: Santiago Franco Cardona



PROJECT INFORMATION

A 14 kilometers bike lane that will connect the north to the south of Medellín and its metropolitan area. This bicycle path will be innovative, tech oriented and highly sustainable. The project aims to integrate the existing walking/cycling infrastructure and decrease social by generating access to active transportation.

Name person responsible for investmen pitch
Lina Marcela López Montoya

Project Location: Medellín, Colombia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
17.000.000

Project stage
Prefeasibility

Use of funds
Construction



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☒ NO ☐



Other comments about the project

This bike path will allow at least 79.000 potential travels, generate 42.000 squared meters of public space and benefit at least 750.000 people. We are aiming to fully build and implement the project by 2022 at the latest. The bike path will have a significant impact on the city's economic recovery after the COVID-19 crisis due to its potential of capturing travels formerly done by other more traditional means of transport.



Company name: Sociedad de Mejoras

Project name: Airport city – Pereira

Contact person: Juan Pablo Sarmiento



Project information

Ospinas & CIA and the Sociedad de Mejoras have structured a mixed use project, next to the Matecaña International Airport, on a location of more than 100,000S QM and with a potential of more than 90,000 SQM of GLA. It would provide complementary services to the airport such as logistics, hospitality, offices, commerce and events, creating the largest business cluster in the coffee axis.

Name person responsible for investment pitch:

Lucas Botero

Project location:

Pereira –Risaralda

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ Other: (please specify)



Investment

Required investment (USD):
\$8.000.000

Project stage:
Master plan

Use of funds:
Coinvestment



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☒ ☐
3. Does the project contemplates environmental impact analysis? Yes ☒ ☐



Other comments about the project



Company name: Metropolitan Area of Valle de Aburra

Project name: Municipal Administrative Center

Contact person: Pablo Marcelo Maturana Guzmán



Project information

The project consists of a semi-basement + 6 levels and a public space that integrates the public with the private. Existing trees of the land were incorporated into the design, which allowed creating green areas within the building. The building has bioclimatic studies that help create comfort in the spaces.

Name person responsible for investment pitch:

Aura Camila Giraldo

Project location:

Copacabana Municipality, Antioquia

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agriculture ☐ Oil & gas ☐ Other: (please specify)



Investment

Required investment (USD):
4.800.000

Project stage:
Pending Bidding

Use of funds:
50% - Metropolitan Area of Valle de Aburra
50% - Investor



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☒ No ☐
3. Does the project contemplates environmental impact analysis? Yes ☒ No ☐



Other comments about the project

The need is received by the municipality of Copacabana to build a new equipment with administrative character. It is required to group the fundamental services that must function in the mayor's office, with an optimal distribution in the design of their spaces, with an infrastructure according to the occupying population, with adequate accessibility to the building that allows attention to users, concepts that they are currently quite limited at the current headquarters.



Company Name: Envigado

Project Name: " Construction of the second Stage of the Technological School of Arts, Debora Arango, in Envigado"

Contact Person : Gabriel Londoño



Project information

Ensure the construction of new educational infrastructure increasing the number of classrooms available. Also keep the existing educational infrastructure in good condition. Is a school that went from offering 6 to 24 programs. It will cease to be a Technological Institution to become a University.

Name person responsible for investmen pitch
Gabriel Londoño

Project Location: Envigado

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
4.391.373

Project Stage: stage 3

Use Of Funds: Construction of new infrastructure worth 9,154 m2



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☐ NO ☒



Other comments about the project

The Municipality needs to build a headquarters that meets the necessary conditions to offer students of the Aburrá Valley adequate and safe spaces. The work has 83.35% progress, and the implementation of this phase is necessary to complete it by 100%.



Company name: San Pablo Clinic

Project name: New Rehabilitation Clinic

Contact person: Lucia Duarte



Project information

Project/ company description: private psychiatric clinic which offers mental well-being treatments based on scientific methods, also emergency services; inpatient and outpatient care. In addition, it has two authorship specialized programs: trad: "addiction treatment and rehabilitation" y tral: "treatment of eating disorders". The project involves building a new location.

Name person responsible for investment pitch:

Lucia Duarte, Manager

Project location:

Bucaramanga, Santander, Colombia

Sector

Energy ☐ Infrastructure ☐ Technology ☐ Agribusiness ☐ Oil & gas ☐ Other: ☐



Investment

Required investment (USD):
2.500.000

Project stage: financial information,
sales, prefeasibility studies ready.

Use of funds: construction, installation and
start-up of the operation, reacting to the
demand of patients of trad and tral.



Additional information

1. Is the company project interested in receiving information about UK products or services for this project? Yes ☒ No ☐
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes ☒ No ☐
3. Does the project contemplates environmental impact analysis? Yes ☒ No ☐



Other comments about the project

New headquarter for the relocation of all services provided in the actual medical center. The land is already owned, and the construction plans, the permits and licenses are ready and approved. The financial information has also been submitted and evaluated from local banks to approve the credit lines. The clinic is open to other investment options including equity, credit and merger. The project includes emergency, inpatient and outpatient services, located in the city outskirts, which allows a retiring and reserved treatment.



Company Name: Alcaldía de Medellín

Project Name: University citadel Nuevo Occidente

Contact Person : Valeria Peláez Cardona



Project information

The University citadel Nuevo Occidente aims to be at the heart of the economic transformation of Medellín towards a digital economy. Such infrastructure will serve as an innovation Hub for the city's universities, companies and any other stakeholder that would like to join in fostering career development, technology and science.

Name person responsible for investmen pitch
Juan Carlos Upegui Vanegas

Project Location: Medellín, Colombia

Sector

Energy ☐ Infrastructure ☐ Technology ☐ Agribusiness ☒ Oil & gas ☐ other: **education & technology**



Investment

Required Investment (USD):
2.400.000

Project stage
Planning & execution

Use of funds: Innovation, teaching
and technology development



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☒ NO ☐



Other comments about the project

The project is expected to be fully implemented and running by 2022. We are welcoming stakeholders from the private sector in this endeavour. We want to have at least 8.000 students in the facility at the peak of its capacity. The project will foster the city's economic transformation to benefit from the innovation and drive of the fourth industrial revolution, something that will have a positive impact on the current COVID-19 economic and social crisis.



Company Name: LA ESTRELLA CITY HALL

PROJECT NAME: Construction Of A Child Development Center In The Centro Poblado Mayor De Pueblo Viejo

CONTACT PERSON : VIVIANA CASTAÑO



Project information

Pueblo Viejo child development center will be built in the Municipality of La Estrella - Antioquia, on a terrain of approx 4300 m2. It could impact around 300 children between 0 and 5 years old, from a high social, familiar and psychological vulnerability

Name person responsible for investmen pitch
MARIA CAMILA HERRERA

Project Location: La Estrella Municipality

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



INVESTMENT

Required Investment (USD):
1,600,000

Project Stage:
Investment

Use of funds : construction of the child development center



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☒ NO ☐



Other comments about the project



Company Name: Envigado

Project Name: " Construction OF EL DORADO URBAN PARK IN THE MUNICIPALITY OF Envigado"

Contact Person : Gabriel Londoño



Project information

There is a high quantitative and qualitative deficit of effective public space in Envigado. Green areas, parks, places for enjoyment do not have proper equipping and furnishing. The purpose is the construction of a network of public spaces in El Dorado Urban Park

Name person responsible for investmen pitch
Gabriel Londoño

Project Location: Envigado

Sector

Energy ☐ Infrastructure ☒ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



Investment

Required Investment (USD):
1.564.269

Project Stage: stage 3

Use Of Funds: construction of the
Park with an area of 10,531 m2



Additional information

1. Is the company project interested in receiving information about UK products or services for this project YES ☒ NO ☐
2. Is the company interested in receiving information about UK credit lines (UKEF) YES ☒ NO ☐
3. Does the project contemplates environmental impact analysis YES ☒ NO ☐



Other comments about the project

The municipality of Envigado has an accelerated population growth and low quality existing public spaces . Therefore, the project is proposed for the construction of the El Dorado Urban Park as an urban, sustainable space. It promotes landscape, cultural and recreational attributes of the municipality, increasing by 1.15m2/hab the effective public space.



Company Name: Envigado Municipality

Project Name: Eco-Zones

Contact Person : Juan Jose Orozco Valencia



Project information

Envigado implements the local Climate Change Plan through the proposal "EcoZones, territories for life", to reduce the amount of CO2 emissions . They do so by implementing participatory interventions (civil society, organized groups, public sector, private sector, education) include the following components: mobility, habitat, biodiversity, agriculture, forestry, renewable energy and waste management.

Name person responsible for investmen pitch
Gloria Ines Uribe

Project location: Envigado

Sector

Energy ☒ Infrastructure ☐ Technology ☐ Agribusiness ☐ Oil & gas ☐ other: (please specify)



INVESTMENT

Required Investment (USD):
250.563

Project Stage III

USE OF FUNDS: support staff, logistic support ,system of 93 solar panels / design and implementation of energy savings plan, Dorado ecological park: alternative energy pilot, solar-powered Luminaires and autonomous solar plant system



Additional information

1. Is the company project interested in receiving information about UK products or services for this project

YES ☒ NO ☐

2. Is the company interested in receiving information about UK credit lines (UKEF)

YES ☒ NO ☐

3. Does the project contemplates environmental impact analysis

YES ☒ NO ☐



Other comments about the project

It seeks to prioritize the component of alternative energies and energy efficiency in public equipment, within the framework of ecozones

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